



Housatonic Achieves Microsoft Silver Microsoft Independent Software Vendor (ISV)/Software Competency

Housatonic exhibits demonstrated technology success and customer commitment.

Pittsfield, MA USA March 9, 2012 - Housatonic Software announces it has achieved a Silver Microsoft Silver Independent Software Vendor (ISV)/Software competency, demonstrating its ability to meet Microsoft Corporation customers' evolving needs in today's dynamic business environment. To earn a Microsoft silver competency, partners must successfully demonstrate expertise through rigorous exams, culminating in Microsoft certifications. And to ensure the highest quality of services, Microsoft requires customer references for successful implementation and customer satisfaction.

For over 10 years, Housatonic has developed viewing solutions for Microsoft Project files. Housatonic Project Viewers, designed to match the viewing, sorting, filtering, printing and sharing capabilities of Microsoft Project as well as to offer the familiar Project user interface, offer an cost-saving option for large project teams and enterprises. Housatonic offers Project Viewers for PCs and web servers as well as cloud-based Viewers that work across all devices that support web browsers including laptops, tablets, iPads and smart phones.

According to Housatonic's Sorin Fiscu, "Microsoft Silver Independent Software Vendor competency is testament to our expertise in the technology market and is confirmation of our knowledge of Microsoft and its products. Our plan is to continue to expand the range of solutions we offer to our clients in support of their project management challenges."

"By achieving a silver competency, organizations have proven their expertise in specific technology areas, placing them among the top 5 percent of Microsoft partners worldwide," said Jon Roskill, corporate vice president, Worldwide Partner Group at Microsoft Corp. "When customers look for an IT partner to meet their business challenges, choosing a company that has attained Microsoft competencies is a smart move. These are highly qualified professionals with access to Microsoft technical support and product teams."

The Microsoft Partner Network helps partners strengthen their capabilities to showcase leadership in the marketplace on the latest technology, to better serve customers and, with 640,000 Microsoft partners in their ecosystem, to easily connect with one of the most active, diverse networks in the world.

Attaining the Microsoft Independent Software Vendor (ISV)/Software competency demonstrates partner expertise in developing applications based on Microsoft solutions. Equipped with exclusive training, the latest software, and support on Microsoft SQL Server, Windows Server, Windows 7 and Microsoft cloud services, these partners are equipped to develop innovative solutions to meet their customers' needs.

Housatonic Software is dedicated to serving the needs of project managers and their teams by developing powerful, cost-conscious solutions. Housatonic was the first to offer a server-based "viewer" for Microsoft Project and continues to be a leader in Microsoft Project Viewer solutions, offering the widest range of solutions - desktop, server and web. For more information about Housatonic, visit www.housatonic.com. To find out more about the Housatonic Project Viewers, visit www.projectviewercentral.com.



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